



The City of Grand Prairie, Texas (*The City*) is soliciting qualified parties interested in the operation of food and beverage services at Prairie Lakes Golf Course, located at 3202 SE 14th Street in Grand Prairie, Texas.

Prairie Lakes Golf Course is a 27-hole municipal golf course with both daily fee and tournament play available. The course is open every day of the year, except Thanksgiving Day and Christmas Day. The number of rounds played in 2021 and 2022 were 58,933 and 62,081, respectively. The previous 3rd party vendor who operated in the facility recently vacated their contract after many successful years, having reached retirement age of their own. A study of the most recent five-year sales history shows Food & Beverage Sales of apx. \$1.8M, which *does not* include any sales from private event sales of their own, conducted outside the scope of services provided as a part of regular, daily business at the golf course.

This represents a unique opportunity for the right individual, or firm, to partner with, and take over this operation with a completely new slate. The City will provide, electricity, water and sewer, phone service, internet service cable TV service, as well as the equipment and maintenance thereof. Additionally, the City, is open to facility ‘tenement improvements’ to help rebuild and re-band the operation.

The Request for Proposal includes all food and beverage outlets at Prairie Lakes Golf Course to include dine-in sales food, on course food and beverage sales, and tournament/other catered events. It is the City’s desire to contract with a firm, or individual, that will provide food & beverage service consistent with, but not limited to, that provided by similar golf courses in the local market.

PLEASE NOTE: This posting is for informational purposes only. If you are interested, or know someone who may be, you must respond through official City of Grand Prairie communication channel, namely:

All Information, questions, or clarification concerning the intent of this Proposal should be in writing and addressed to Chantel L. Winfield at cwinfield@gptx.org by 4:00 p.m. (CST) of the Deadline for Questions outlined in the Procurement Schedule (see below).

PROPOSAL SCHEDULE

- Request for Proposal Issued:.....Thursday, July 13, 2023
- Pre-Proposal Meeting:..... Thursday, July 27, 2023
- Deadline for Questions..... Friday, July 28, 2023
- Response to Questions..... Monday, July 31, 2023
- Proposals Due:..... Thursday, August 10, 2023
- Interviews:.....Tuesday, August 15, 2023
- Council Approval:.....Tuesday, September 5, 2023
- Approx. Contract Start Date:.....Monday, October 2, 2023